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## MEMO

**To:** LAHSA Programs and Evaluation Committee

**From:** Anna Bialik, Funding Unit Manager

**Date:** August 18, 2016

**CC:** Peter Lynn, Executive Director  
 Joshua Decell, Acting Director of Programs  
 Daniel Fisher, Associate Director of Operations

**Re:** Quality Evaluation Results and Recommendations for the 2016 Continuum of Care (CoC)  
 Program New Projects Request for Proposals (RFP)

**Commission Action Requested:** Approve the quality evaluation results and recommendations for the 2016 CoC New Projects Request for Proposals.

**Background:** HUD released the 2016 Notice of Funding Availability (NOFA) for the Continuum of Care Program on June 28, 2016 with up to an estimated Tier 2 funding amount of \$7,980,210 for reallocated funds and up to \$5.1 million in new Permanent Supportive Housing Bonus funds. The 2016 NOFA allows CoCs to make funding available through reallocation for new Permanent Supportive Housing (PSH) projects to serve chronically homeless individuals and families and/or new Rapid Re-Housing projects serving homeless individuals and families who are living on the street or in an emergency shelter.

LAHSA released the 2016 CoC New Projects Request for Proposals on July 22, 2016, and held a Proposers' Conference on July 25, 2016. The deadline for the submission of new project proposals to LAHSA was Monday of August 1, 2016 at 2:00PM. This deadline was extended to Tuesday, August 2, 2016 at 11:59:59PM. There were two funding opportunities under this RFP:

- Proposers could apply to fund new PSH projects in the LA CoC; and/or
- Transitional Housing Providers with existing LA CoC Program grants could surrender their existing LA CoC grant and propose for new RRH or PSH grants up to their existing grant amount.

**Quality Evaluation Criteria:** The 2016 CoC New Projects RFP established quality review criteria to ensure that submitted proposals met the basic requirements of the RFP, have the potential to be successful in the subsequent national competition and can successfully operate the program if awarded funding.

In the Quality Review phase, proposals are evaluated based on program design, CoC integration, target population, past performance, budget, cost efficiency, regional capacity building, program readiness, and any other identified HUD COC Program NOFA priorities. Each proposal's content, responsiveness, conciseness, clarity, relevance, and strict adherence to the instructions in this RFP are considered when scoring each category. Final scoring is based on the proposal as submitted.

2016 CoC Program New Projects RFP – Quality Review	
Scoring Area	Possible Points
Program Design	25
Past Performance	35
Program Readiness	15
Program Budget/Cost Efficiency	10
CoC Integration	15
Bonus Points	5
<b>TOTAL</b>	<b>105</b>

**Quality Evaluation Results:** As detailed in the tables below, eight (8) proposals were reviewed for Quality. Of the proposals submitted for Quality Review, four (4) were submitted under HACLA, four (4) were submitted under HACoLA, there were zero (0) submitted under LAHSA and zero (0) submitted under the City of Pomona Housing Authority (PHA). Based upon an evaluation of the criteria detailed above, it was determined that all eight (8) proposals scored above 75 points and are recommended for submission with the 2016 CoC Program Competition Application in accordance with the approved 2016 CoC Program Competition Ranking.

2016 CoC Program New Projects RFP – Proposal Summary Table			
Program Component – Project Sponsor	# of Proposals	Amount Requested	SPA
Rapid Rehousing - LAHSA	0	0	
Permanent Supportive Housing - HACLA	4	\$ 2,855,673	4,5,6
Permanent Supportive Housing - HACoLA	4	\$ 3,137,606	1,3,4,5,6,7,8
Permanent Supportive Housing - PHA	0	0	
<b>TOTAL</b>	<b>8</b>	<b>5,993,279</b>	

2016 CoC Program New Projects RFP - Quality Table					
Organization Name	Project Component	Project Sponsor	Amount Requested	Service Planning Areas	Score
St. Joseph Center	PSH	HACLA	\$ 543,281	5, 6	94
Union Station Homeless Services	PSH	HACoLA	\$ 807,650	3	94
Los Angeles County Department of Mental Health	PSH	HACoLA	\$ 1,000,000	1, 3, 5, 6, 7, 8	93.5
Special Service For Groups, Inc.	PSH	HACLA	\$ 1,000,000	6	93
Lamp, Inc.	PSH	HACLA	\$ 994,879	4	88.5
Alcott Center For Mental Health Services	PSH	HACLA	\$ 317,513	5	81
Ocean Park Community Center	PSH	HACoLA	\$ 846,705	5	81
United States Veterans Initiative, Inc.	PSH	HACoLA	\$ 483,251	8	75
<b>TOTAL</b>			<b>\$5,993,279</b>		

**Staff Recommendations:**

Staff recommends the approval of the Quality Review Results and Recommendations as detailed in this memorandum.